



Photographs show the progress of the office conversion

Proof that Source One Consulting offers More than just office furniture



After just six months in business, Patrick Lewis, director of Ipswich-based company Source One Consulting, has already proved himself a major player in the office refurbishment sector, and has just completed a contract with online marketing company Cheeze.

Patrick's challenge was to transform the Clarkson Street offices, which had once been converted from a house and left empty for several years, into a modern workspace for this forward-thinking digital response company that helps other businesses increase the traffic to and sales through their websites.

The design needed to be modern and sharp and the time scale was tight in the extreme, yet Source One Consulting managed to complete the project in just three weeks.

"I met the directors in mid July, when we discussed their requirements, I then put all the ideas together and used CAD (computer added design) to show them plans and colour computer visuals of how their ideas could look in reality. They liked our presentation, and of course, the price," said Patrick, who has more than 15 years' experience of the office interiors and supplies business within Suffolk.

"As well as drawing up the plans and dealing with all the contractors, I acted as

project manager to ensure that the contractors were working to the schedule we provided, to the highest standards, and that any unforeseen complications didn't cause knock-on problems."

Once the room had been stripped and cleaned, new air-conditioning and electrical systems were installed before the decorators arrived. The flooring and blinds were then fitted and finally the furniture was installed. The colour scheme was chosen to reflect the company's branding and to transform the space into an airy and stimulating environment, enhanced by the choice of computer-friendly lighting.

Carpets, blinds, seating, workstations, storage cabinets and other furniture were all sourced by Patrick and the project was finished within three weeks. Source One even provided staff to clean the company's car park, which had become overgrown.

"It was a great project to work on because we needed to transform one large room into a work place for 16 people, ensuring each had the space and equipment they needed.

"I have to say I am really pleased with the final results and am looking forward to the chance of working with Cheeze on the second phase of the project for the adjoining offices and facilities."



And his clients couldn't be happier with the job.

Cheeze director Katherine Jerman said Source One Consulting went about the job in a professional and efficient way.

"Patrick showed great personal interest in the project," she said. "We saw a number of companies when we first started looking at our new building and the thing that impressed us

the most about Patrick was his passionate hands-on approach and the speed at which he went about things, beating our deadline by a week."

* Patrick Lewis established Source One Consulting in March, this year with one basic philosophy: to make life for his clients as simple as possible by being the one source they need for all their office requirements.

Crucially, he can go far beyond supplying desks and chairs. Working with supply companies that he has known for many years, Patrick can source everything from the office furniture to ceilings, partition walls to carpets, lighting, electrical and computer cabling. He will

also ensure that any building regulations are adhered to and deal with any planning applications that may be required.

"My basic idea is to take control of the job for my clients – however large or small – and get on with it. Overseeing office improvements or moves can be fairly stressful, but it needn't be with the right help, and this leaves the client's staff free to carry on with their own work," he said.

What is more, in most circumstances the consultation and design service is free of charge, as Patrick prefers to work on a simple price per project basis.

"There won't be any hidden costs," said Patrick, "as I agree a price with the clients and my contractors before the work commences. This is especially helpful if the client has a strict budget to work to."

And his business philosophy is already attracting many loyal clients throughout the region, whether they are simply looking for some new furniture, a quick lick of paint, new flooring or a complete office overhaul.

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