

company profile

total commitment from Source One

With many financial commentators talking of 'slowdowns' and 'recession', two Ipswich-based companies are perhaps proving them wrong.

Source One, the leading office interiors company, was chosen to fit out the interior for PoundGates new offices, based over two floors of the St Vincent House complex in Ipswich, and the project has just been completed.

PoundGates (www.poundgates.com) is a diverse insurance group providing specialist services to corporate clients, brokers and vehicle manufacturers. Established in 1988, its move to new premises confirms continued success as it celebrates its 20th year.

Refreshingly, the contract was awarded to Source One based on various factors, not just cost.

Lisa Roberts, Source One Operations Director, explained: "We were approached by PoundGates to present how we work, our track record and how we would manage the process of ensuring new offices would suit the style of working.

"We were up against stiff competition but I believe our personal approach and the quality of our past work, both in Ipswich and throughout East Anglia, led us to be chosen.

"I worked very closely with Debbie Austin (PoundGates) over a period of months to ensure the layout suited the workflow of the business, that storage needs were adequate for both now and the future and that the finest details were covered.

"PoundGates staff were consulted throughout the planning process to ensure that not only were their offices functional but also provided a welcoming, fresh and comfortable place to work, a priority for PoundGates management. Source One provided equipment for the reception area, boardroom, and breakout area through the main open-plan areas and into the post room.

"We even provided services to remove old furniture from redundant offices," said Lisa.

PoundGates choice of Source One has been borne out by the results.

Debbie Austin, of PoundGates, said: "Source One and Lisa were there every step of the way. They provided a personal approach and were

totally committed from day one, providing everything we required and much more.

"Knowing this element of the move was in safe hands meant I could spend more time on other areas. We consulted staff every step of the way and have created a bright, airy and spacious place of work with adequate filing systems and a breakout area to relax away from the desk.

"Overall, we are working in a much more comfortable environment."

Lisa added: "It was a great feeling when PoundGates moved into the new offices. We work so closely with clients that, at the end of a project, it is difficult to walk away! However, as with all our clients, we remain in close contact and remain friends. Source One is built around this belief and it is this that we feel makes us different."

Source One's Office interiors service is completed by its free office planning, design and advice facility. Whether the requirement is for one chair or a project similar to PoundGates, Source One service is based on a personal approach.

To contact **Source One**
tel: **08456 031585**
email: lisa@sourceoneconsulting.co.uk
www.sourceoneconsulting.co.uk ■



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